



# **CARROLLTON**

**T E X A S**

## SUMMARY FINANCIAL STATEMENTS BUDGET BASIS

**FISCAL YEAR 2024**

*As of July 31, 2024*

# Table of Contents

- GENERAL FUND ..... 3
  - Financial Summary ..... 3
  - Fund Characteristics ..... 3
  - July 2024 Highlights ..... 4
- UTILITY FUND ..... 5
  - Financial Summary ..... 5
  - Fund Characteristics ..... 5
  - July 2024 Highlights ..... 5
- GOLF COURSE FUND ..... 6
  - Financial Summary ..... 6
  - Fund Characteristics ..... 6
  - July 2024 Highlights ..... 6
- SOLID WASTE FUND ..... 7
  - Fund Characteristics ..... 7
  - July 2024 Highlights ..... 7

## GENERAL FUND

The General Fund is the main operating fund of the City. All general tax revenues and other receipts that are not restricted by law or contractual agreement to another fund are accounted for in this fund. General operating expenditures, fixed charges, and capital improvement costs that are not paid through other funds are paid through the General Fund. This fund includes most of the basic operating services such as Fire, Police, Environmental Services, Parks and Recreation, Libraries, Development Services, and Street Maintenance.

### Financial Summary

General Fund				
	Original Budget	YTD Portion of Budget	Actual to Date	% of Budget to Date
<b>Revenues:</b>				
Taxes & franchise fees	\$ 125,779,214	\$ 104,811,819	\$ 123,830,302	98.45%
Other	\$ 13,238,036	\$ 11,031,255	\$ 12,855,744	97.11%
<b>Transfers in from:</b>				
Utility Fund for Payment In Lieu of Taxes	\$ 2,722,683	\$ 2,268,812	\$ 2,268,903	83.33%
<b>Expenditures:</b>				
Recurring Operating Costs	\$ (129,759,005)	\$ (108,128,179)	\$ (108,713,655)	83.78%
<b>Transfers out/Non-operating uses:</b>				
		\$ -		
Rate Review	\$ (25,000)	\$ (20,833)	\$ -	0.00%
Hotel/Motel Tax Subsidy	\$ (135,000)	\$ (112,496)	\$ -	0.00%
Essential Tech Funds	\$ (1,691,225)	\$ (1,409,298)	\$ -	0.00%
Addtl. Sources/Reduct. Uses	\$ 762,975	\$ 635,787	\$ -	0.00%
One-time Comp Adj.	\$ (629,409)	\$ (524,487)	\$ -	0.00%
Capital Projects	\$ (27,683,337)	\$ (23,068,525)	\$ -	0.00%
Net increase (decrease)	\$ (17,420,068)	\$ (14,516,143)	\$ 30,241,294	
Beg. Working Capital	\$ 39,032,435		\$ 53,699,990	
<b>End Working Capital</b>	<b>\$ 21,612,367</b>		<b>\$ 83,941,284</b>	

### Fund Characteristics

Target fund balance is equal to 60 days of operating expenditures.

Revenue consists of:

1. Property (ad valorem) taxes plus their penalties and interest which represent over half of the revenue.
2. Sales and use taxes represent the City's second highest revenue source.
3. Licenses and permits, franchise fees, fines and forfeitures, charges for services, interest, and other miscellaneous fees.

Used to account for all financial resources and all expenditures, fixed charges, and capital improvement costs not accounted for or paid through other funds.

## July 2024 Highlights

The General Fund has received approximately 98.32% of its overall revenues for the fiscal year. The City receives most of its property tax revenue in the first five months of the year since payments for the year are due on January 31, 2024. Property tax revenues are hitting their budgeted targets. The City has received multiple negative settle ups throughout the year, in both Dallas and Denton County. These are generally a result of lawsuits filed at the district court level appealing values certified by the Appraisal Review Boards. As part of its conservative budgeting practices, the City budgets at a 98.5% collection rate for the fiscal year which has allowed the General Fund to still meet its performance targets.

Sales tax revenue has continued to exceed budgeted amounts due to conservative business practices because of the rule change to 3.334. Overall, sales tax revenues are projected to be \$6.2 million or 15.15% over the budgeted amount for Fiscal Year 2024. Investment income has well-outperformed the FY2024 projections. It continues to be monitored by the City's Treasury Department. Details related to Investment performance can be found on the City's website at <https://www.cityofcarrollton.com/departments/departments-a-f/finance/treasury>. Revenue trends are mixed, with some revenues below targets (fines and forfeiture), while others are coming in above targets, like charges for services. We continue to monitor these across the organization and were considered as part of the year-end re-estimate.

Recurring expenditures have spent about 83.78% of its available budget for the year. Expenses are increased this year primarily due to increased capital outlay expenses and in personnel services. Purchases include one-time funded ATB's. Transfers out for subsidies and various capital projects are made at the end of the year, to ensure that the General Fund can meet its financial obligations and maintains a minimum fund balance of 60 days of recurring expenditures. Currently, we do not anticipate an issue with maintaining the minimum required fund balance.

The Finance Team delivered the Fiscal Year 2025 Proposed Budget on July 31<sup>st</sup>. It included information related to operational and capital needs for the upcoming year, tax rate information and appraisal values for property inside the City Limits. Council will set a proposed rate on August 6<sup>th</sup> that is used for advertisement purposes only and can always be cut during later discussion. The Budget and Tax Rate are scheduled for adoption on September 10<sup>th</sup>.

## UTILITY FUND

The Utility Fund is used to account for the costs of water and sewer services to the residents and businesses of the City. Activities of the fund include administration, operation, and maintenance of the water and sewer system, and billing and collection activities. The fund also accounts for the accumulation of resources for, and the payment of, long-term debt principal and interest for water and sewer debt. All costs are primarily financed by charges to utility customers via water and sewer rates.

### Financial Summary

Utility Operating Fund				
	Original Budget	YTD Portion of Budget	Actual to Date	% of Budget to Date
<b>Revenues:</b>				
Sales and Charges	\$ 56,191,001	\$ 46,823,961	\$ 46,414,404	82.60%
Other	\$ 1,351,508	\$ 1,126,212	\$ 1,431,559	105.92%
<b>Expenses:</b>				
Recurring Operating Costs	\$ (49,510,956)	\$ (41,257,480)	\$ (36,522,863)	73.77%
<b>Transfers out/Non-operating uses:</b>		\$ -		
General Fund for Payment in lieu of Taxes	\$ (2,722,683)	\$ (2,268,812)	\$ (2,268,903)	83.33%
Debt Service	\$ (2,107,700)	\$ (1,756,346)	\$ (993,113)	47.12%
Capital Projects	\$ (6,465,750)	\$ (5,387,909)	\$ -	0.00%
Net increase (decrease)	\$ (3,264,580)	\$ (2,720,375)	\$ 8,061,084	
Beg. Working Capital	\$ 16,380,726		\$ 21,220,214	
<b>End Working Capital</b>	\$ 13,116,146		\$ 29,281,298	

### Fund Characteristics

1. Target fund balance is equal to 90 days of operating expenditures.
2. Revenue consists of:
  - a. Water sales and charges, which represent a little over half of the fund’s revenue.
  - b. Sewer sales and charges, which represent approximately 40% of the revenue received.
  - c. Tag and reconnect fees, industrial surcharge, backflow prevention, interest, etc.
3. As an enterprise fund, the operations are financed through its sales and run similarly to a private business.
4. Costs for providing goods and services to the public are financed through user charges.

### July 2024 Highlights

Water and Wastewater revenue is trending higher when compared to the previous year because of the increases that went into effect on January 1<sup>st</sup>. Currently, we have received 85.13% of the budgeted revenue for the fiscal year, however, the City historically receives 35% of its annual water/wastewater revenue in the last quarter of the year. Operational costs have spent approximately 83.33% of their annual budget. The City received approximately \$1m settle up from TRA for FY2023. The Utility Fund Payment in Lieu of Taxes (PILOT) is \$2,722,683 for Fiscal Year 2024, which provides a recurring revenue source to the General Fund each year.

# GOLF COURSE FUND

The Golf Course Fund is designated as an enterprise fund and is used to account for the maintenance and upkeep of Indian Creek Golf Club. The City utilizes a management services contract to oversee the operations of the courses. Under the current contract signed in March 2021, Orion reimburses the City for utilities, equipment depreciation/refresh, and a portion of the golf course revenue. The percentage of revenue shared with the City is based on a tiered sliding scale and is calculated on a year-to-date basis. The revenue is then used to make improvements to the City’s course, administration, operations, and maintenance costs.

## Financial Summary

Golf Course Operating Fund				
	Original Budget	YTD Portion of Budget	Actual to Date	% of Budget to Date
<b>Revenues:</b>	\$ 920,169	\$ 766,777	\$ 591,418	64.27%
<b>Expenses:</b>	\$ (656,702)	\$ (547,230)	\$ (149,073)	22.70%
<b>Transfers out to Capital Projects</b>	\$ (300,000)	\$ (249,990)	\$ -	0.00%
Net increase (decrease)	\$ (36,533)	\$ (30,443)	\$ 442,345	
Beg. Working Capital	\$ 1,431,729		\$ 1,756,022	
<b>End Working Capital</b>	\$ 1,395,196		\$ 2,198,367	

## Fund Characteristics

1. Target fund balance is equal to 50% of annual debt service.
2. Revenue consists of a percentage of the income attained by Orion Management based on a tiered sliding scale on the YTD amount and reimbursement of certain expenses.
3. Susceptibility to extreme weather patterns, including floods due to its location next to the Trinity River, and environmental factors like the pandemic may prompt a need for subsidizing during repairs and inclement weather closures.

## July 2024 Highlights

The Golf Course was partially closed for the month of June as a result of the major windstorm event that occurred on May 28<sup>th</sup> and staff is currently working on an amendment to contract to allow for a monthly management fee for the month of June. The City has received over 62% of its fees for the year. All golf course utility and depreciation expenses charged to the City are reimbursed by Orion, and we have spent about 22.7% of its annual budget. The Golf Course Fund transfers \$300k annually for capital improvements to the facility, however this will be amended for the Fiscal Year end to \$500k because of damage to bunkers in the May storm. A new golf card barn was also completed this year and was funded out of the Golf Capital Projects Fund.

## SOLID WASTE FUND

The Solid Waste Fund is an enterprise fund that is funded through its user fees. Residential, multifamily, and commercial solid waste services are outsourced to a private waste provider, Republic Services. Residential fees also fund an annual capital transfer for alley replacements. Due to the continual growth in multifamily dwellings and change in service demand, apartments are now charged on a per-service basis rather than a set rate per unit.

Solid Waste Operating Fund				
	Original Budget	YTD Portion of Budget	Actual to Date	% of Budget to Date
<b>Revenues:</b>	\$ 13,145,348	\$ 10,954,018	\$ 10,559,006	80.33%
		\$ -		
<b>Expenses:</b>	\$ (11,804,778)	\$ (9,836,922)	\$ (8,890,647)	75.31%
<b>Transfers out to Capital Projects</b>	\$ (1,364,487)	\$ (1,137,027)	\$ -	0.00%
Net increase (decrease)	\$ (23,917)	\$ (19,930)	\$ 1,668,359	
Beg. Working Capital	\$ 239,893		\$ 202,102	
<b>End Working Capital</b>	\$ 215,976		\$ 1,870,461	

### Fund Characteristics

1. Target fund balance is \$200,000.
2. Revenue consists of:
  - a. Residential collection fees, which account for about 75% of the entire monthly revenue.
  - b. Apartment collections fees, including commercial/business, represent about a third of the revenue.
  - c. Expenditures – payments to third party provider and capital pay-go funding for alley replacements.

### July 2024 Highlights

On May 28, 2024 the City experienced a strong windstorm event which triggered a large response for emergency debris clean up that was expected to last a few months. The debris clean up concluded on July 31<sup>st</sup>. Staff is currently finalizing up the invoices and will bring any ratifications to council for approval for vendor spend. Funding was pulled from contingencies and a budget amendment from the General Fund to cover expenses for the response. The Solid Waste Fund is budgeted for a capital transfer for alley rehabilitation of \$1.36 million in Fiscal Year 2024. The capital projects transfer is scheduled for the end of the year once staff have verified the Solid Waste Fund will meet its target fund balance of \$200,000.